

## No Names, No Addresses

# CIA Ducks All Questions

By GEORGE DUSHECK  
Staff Writer

About two weeks ago the following classified advertisement appeared in the Stanford University Daily:

**CENTRAL INTELLIGENCE AGENCY**, San Francisco. Reqts: B.S., M.S., Ph.D. — hsty, int'l rel., econ., geography, pol sci., foreign area studies, Slavic and oriental languages, bus. admin., comp. programming, physics, psychology (Ph.D.), photography, EE, secretarial. **JOBS:** career training program, res. and analysis of foreign information, computer applications, administration and mgmt, and others. **LOCATION:** Washington, D.C. and overseas.

There is, of course, considerable information there. In going so far, however, America's top secret intelligence agency exhausted its urge to communicate. Examiner reporters assigned to probe further into CIA's recruiting on college campuses got very few facts for their pains.

For example, UC-Berkeley campus reporter George Williamson checked the San Francisco phone directory, and the CIA has an employment phone — 986-1773 — but no address. He dialed the number.

A friendly, men's service club voice answered: "Hello."

Q: Who is this?

A: Who is this?

Q: George Williamson of the Examiner. What is your name?

A: Why do you want to know?

Q: Well, I like to know who I'm talking to.

A: We don't give out names — I wish we could:

Q: How many people do you recruit in this area?

A: We don't go into numbers, unfortunately — I wish we could! But thanks for calling. Goodbye.

Williamson thereupon called another CIA number in the phone book — 986-0145. A young woman answered.

Q: Hello, may I speak to the head man?

A: He is out.

Q: What is the head man's name?

A: I'm not about to tell you.

Q: What is your office for?

A: It's really something of no concern to anybody.

Q: Give me the location of your office.

A: No.

Q: Just what do you do there? Why can't you tell me?

A: Use your common sense.

Q: Could I get more information from the head man later?

A: You can call back.

Q: Who is the head of the office?

A: He'll be back later — just call and ask him yourself.

Q: What is your name?

A: No.

Later Williamson did talk to the "head of the office," who steadfastly declined to give his name, and refused to give the location of the office or to discuss the function of the San Francisco office.

When Williamson persisted, going over his list of queries again, the head of the office either fell silent or said, "Perhaps you misunderstood me."

Finally, however, the head of the office, possibly in desperation, referred Williamson to Area Code 202, 351-1100, Washington, D.C. Here he stuck pay dirt — relatively soaking.

From a man who spoke "not for attribution but merely a matter of public knowledge" — Williamson learned that the CIA recruits all across the United States and has done so since its founding in 1947.

### SINCE 1947

It calls itself a "research and academic organization." Recruiting is up, a very "strange reaction" to the anti-war anti-CIA demonstrations on many campuses. "It is hard to be choosy" in screening applicants because many young Americans "see it as an opportunity."

The CIA is looking for technical people and for generalists. A generalist is a person with an academic background in the social sciences. (A few weeks back California's Spencer Williams, the Health and Welfare administrator, defined a generalist as "one who knows less and less about more and more until finally he knows nothing about everything.")

### 500 COLLEGES

The CIA office in Washington said, not-for-attribution, that the CIA has representatives of more than 500 American colleges and universities on its payroll. The pay is "usual government scale."

Most of the jobs are overseas. The address of the San Francisco office cannot be divulged.

At Stanford, Examiner correspondent Mary Madison took a different tack: She talked to the young men interviewed by the CIA recruiter, J. Fred Winters. (At least he says that's his name.)

One student interviewed was a ringer: Jack Gerson, 21, a graduate student in mathematics, didn't really want to work for the CIA. He's an organizer for Students for a Democratic Society.

Winters he began querying the recruiter.

Q: What does the CIA do?

A: Go to the library and read up on it.

Q: I have done so but now I want to ask you a few things.

A: I'm just here to recruit.

Q: What sort of jobs does the CIA have open?

A: I'm just here to recruit.

Q: Look, if you are going to recruit on campus, why not come outside and talk to the students about it?

At this point, according to Gerson, Winters left the room, returned with Dean of Students Joel Smith, who asked Gerson to leave. He did.

Douglas Alexander, a bona fide CIA job applicant, with a degree in aeronautical and astronautical engineering, said Winters required him to sign a statement, at the onset of the interview, that he would not divulge the contents of the interview to anyone.

Pressed, Alexander would say only that it resembled other job interviews he had taken — questions about personality traits, interests, and so on.

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ROUTING AND RECORD SHEET

SUBJECT: (Optional)

San Francisco Examiner Story on CIA

FROM:

EXTENSION

NO.

DATE

6 November 1967

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

Re our telephone conversations Friday, 3 Nov and today. Attached is a clipping of the story which appeared in the San Francisco Sunday Examiner and Chronicle, 5 Nov 67. The quotations attributed to this office are inaccurate in the extreme, making us appear flippant and undignified, which was not the case.

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